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5  
6 **Beyond false balance:**

7 **How interpretive journalism shapes media coverage of climate change**

8 Abstract:

9 This study explores two pre-eminent features of transnational media coverage of climate  
10 change: The framing of climate change as a harmful, human-induced risk and the way that reporting  
11 handles contrarian voices in the climate debate. The analysis shows how journalists, and their  
12 interpretations and professional norms, shape media debates about climate change. The study links  
13 an analysis of media content to a survey of the authors of the respective articles. It covers leading  
14 print and online news outlets in Germany, India, the United Kingdom, the United States, and  
15 Switzerland. It finds that climate journalism has moved beyond the norm of balance towards a more  
16 interpretive pattern of journalism. Quoting contrarian voices still is part of transnational climate  
17 coverage, but these quotes are contextualized with a dismissal of climate change denial. Yet niches of  
18 denial persist in certain contexts, and much journalistic attention is focused on the narrative of  
19 ‘warners vs. deniers,’ and overlooks the more relevant debates about climate change.

20 Keywords:

21 Climate change; journalism; skeptics; denial; journalistic norms; balance

## 22           **1. Introduction**

23           While scientific consensus on anthropogenic climate change has been growing in recent  
24 decades (Anderegg et al., 2010; Cook et al., 2013; Oreskes, 2004), public opinion has also become  
25 increasingly uncertain about the urgency of climate change as a problem (Patt and Weber, 2014;  
26 Ratter et al., 2012). Citizens of the biggest carbon emitters of the world (the United States and China)  
27 are even less concerned about climate change than people from other countries (PEW, 2015).  
28 Outright denial of climate change persists among salient minorities in the United States, United  
29 Kingdom, and Australia, and in small niche publics in other countries (Capstick and Pidgeon, 2014;  
30 European Commission, 2014; Leiserowitz et al., 2013, 2013; Whitmarsh, 2011). One reason for this  
31 *entrenched denialism* in public opinion may be the way the media portray the scientific consensus on  
32 climate change as represented by the reports of the Intergovernmental Panel on Climate Change  
33 (IPCC). By providing a forum for contrarian views, the media “perpetuate the myth of a lack of  
34 international scientific consensus on anthropogenic climate change—and thereby succeed in  
35 maintaining public confusion” (Antilla, 2005: 350). Various studies have shown the detrimental  
36 effects of ‘balanced’ media coverage that depict climate change as an open debate between  
37 ‘skeptics’ and ‘warners’ (with regards to public debates about vaccines, see: Dixon and Clarke, 2013;  
38 Lewandowsky et al., 2013). Thus, the study of media content and its influencing factors is not only  
39 relevant for scholars of journalism, but also for everyone seeking to understand how societies  
40 struggle to deal with the challenge of climate change.

41           Our study tackles this challenge by analyzing how the IPCC stance on climate change and its  
42 challengers are covered in different journalistic media. We seek to explain different patterns of  
43 media content by taking into account the influence of different editorial and national contexts. The  
44 study contributes to our understanding of how and why contrarian views remain salient in media  
45 debates. It is based on a content analysis of articles ( $N = 936$ ) published in four different types of  
46 leading news outlets (left-leaning, right-leaning, regional, online) in five countries (Germany, India,  
47 Switzerland, United Kingdom, United States), and is complemented by a survey of the authors of  
48 these articles. We argue that a common explanation for the presence of climate change denial in  
49 media coverage – adherence to the journalistic norm of balance (Boykoff and Boykoff, 2004) – can no  
50 longer be regarded as the most powerful driver of climate coverage. Instead we find a transnational  
51 pattern of interpretive journalism that puts the denial of anthropogenic climate change into context.

## 52           **2. Analytical framework and state of research: journalists’ role in the climate debate**

53           To assess how journalists report on climate change and how they deal with its denial, it is  
54 first necessary to describe what we call the *climate change frame* or *IPCC view*, as well as the  
55 *contrarian* voices in public debates. The climate change frame or consensus as presented in IPCC  
56 reports and in scientific journals may be summarized in four statements (Brüggemann and Engesser,  
57 2014; Shehata and Hopmann, 2012): (1) Global warming represents an extraordinary rise in average  
58 global temperatures since the industrial revolution. (2) It is mainly caused by human-induced  
59 emissions of CO<sub>2</sub> and other greenhouse gases. (3) It creates problems for both ecosystems and  
60 humanity. (4) Emissions need to be reduced to avoid future damage. These statements allow us to  
61 identify four types of contrarianism or challenges to the climate change frame; they focus on  
62 doubting: the trend (climate change), the attribution (anthropogenic), the impact (risks, severe  
63 problems), and the treatment (reducing emissions) (see Rahmstorf (2004) for the first three types of  
64 contrarianism). This framework does not capture all variants of contrarian claims (Capstick and  
65 Pidgeon, 2014); it focuses on the challenges that attack the core of the consensus among the world’s  
66 leading climate scientists.

67 We call actors who challenge the climate change frame in public debates ‘contrarians’ rather  
68 than ‘skeptics’ or ‘deniers,’ following a suggestion by McCright (2007) and O’Neill and Boykoff (2010).  
69 There are few climate scientists among the contrarians; the group is comprised of people from  
70 different backgrounds, many of whom are closely connected to professional lobbyists and the ‘denial  
71 machine’ (Dunlap and McCright, 2011) – i.e., their professional activities are part of a strategy to  
72 prevent pro-active climate policy-making (Boussalis and Coan, 2016). Contrarians as visible speakers  
73 in public debates need to be distinguished from both individual citizens who may have doubts about  
74 climate change and from actors who challenge more specific claims in the climate debate that are  
75 *not* part of the basic consensus outlined above.

76 The journalistic practices of (1) giving disproportionate voice to contrarians and (2)  
77 challenging the climate change consensus will be the focus of our study. The two practices are  
78 interrelated but do not necessarily go together as the empirical analysis will show. First, we will  
79 briefly sketch a conceptual framework of important factors that shape media content. Three levels of  
80 influence can be distinguished: individual (journalist), organizational (newsroom), and external (e.g.  
81 social institutions and culture) (cf. Shoemaker and Reese, 2014). In different contexts, the  
82 ‘discretionary power’ (Semetko et al., 1991) of individual journalists varies: They are provided with  
83 more or less leverage to set the frames of their coverage (Brüggemann, 2014). On all three levels of  
84 influence, two main forces leave their imprint on media coverage: *ideological biases* and *structural*  
85 *media logics* (Schulz, 2011: 68). Biases are preferences or inclinations to treat a topic in a certain way  
86 (Lee and Grimmer, 2008) that stem from individual journalists, editors, external actors, and the wider  
87 cultural context. ‘Media logic(s)’ include the professional norms and routines of journalists and  
88 newsrooms, which Altheide (2004, p. 294) defines as “assumptions and processes for constructing  
89 messages within a particular medium.” The most powerful media logics are news factors such as  
90 novelty, elite actors, or proximity: editors look for these attributes when deciding which stories to  
91 run, and journalists emphasize them in their coverage (Galtung and Ruge, 1965).

92 Past studies have found evidence that the power of bias and media logics at different levels  
93 of influence explains the role of contrarians in climate coverage. Depending on ideological bias,  
94 climate change is depicted as more or less uncertain, and climate policy is described as more or less  
95 costly, depending on the policies of the respective national government (Grundmann, 2007). Below  
96 the national level that introduces this kind of political/cultural bias, newsroom policies affect climate  
97 coverage; right-leaning media are more likely to cite contrarian views (Carvalho, 2007; Feldman et  
98 al., 2015; Feldman et al., 2011). There is also evidence that the ideological stance of the individual  
99 author matters: right-wing columnists in the United States cultivate hard-core denialism of climate  
100 change in their columns (Elsasser and Dunlap, 2013). Hence, different interpretations of climate  
101 change, which are often strongly related to political ideology, influence the coverage of this issue.

102 Explanations drawing on media logics – particularly the professional norms of journalism –  
103 are strongly connected to the work of Boykoff and Boykoff (2004) who emphasize the professional  
104 *norm of balance* as an important influencing factor: “[...] journalists present competing points of  
105 views on a scientific question as though they had equal scientific weight, when actually they do not”  
106 (127). The norm of balance is part of the broader concept of objectivity (Westerstahl, 1983), which  
107 calls on journalists to provide a ‘neutral’ account by giving equal voice to both sides in a conflict  
108 (Hopmann et al., 2012). Journalists follow this practice as it allows them to demonstrate their  
109 professional objectivity and to fend off accusations of one-sided coverage (Gans, 1979; Tuchman,  
110 1972). Balance also serves as a “surrogate for validity checks” (Dunwoody and Peters, 1992: 129) if  
111 journalists lack the time or expertise to assess the validity of conflicting statements from different  
112 sources. Earlier research on environmental and science journalists in the United States cited evidence  
113 of their lack of knowledge about what climate experts consider to be basic common in climate

114 research (Wilson, 2000). The norm of balance is particularly powerful in cases of contested  
115 knowledge claims and a lack of expertise among the journalists who cover the respective issue.  
116 Finally, conflicts create news value and thus stories that grasp audience attention. The presence of  
117 contrarians in media coverage may therefore be explained by either bias (ideological fit) as outlined  
118 above or as part of journalistic norms (objectivity/balance) and routines (news values). Yet applying  
119 the norm of balance amplifies the views of contrarians (which may attract audience attention) and  
120 distorts coverage of the issue. By quoting contrarian voices out of context, journalists give them  
121 legitimacy and 'media standing' that might also translate into political power (Gamson and Wolfsfeld,  
122 1993).

123 Boykoff and Boykoff (2004) examined the coverage of climate change in US newspapers from  
124 1988 to 2002, and found that half of the articles presented a balanced account of the issue; slightly  
125 more than half of the television newscasts analyzed during that time did so (Boykoff, 2008). A  
126 replication of the study found the share of balanced coverage reduced from more than a third of all  
127 articles in 2003 to about three percent in 2006 in US newspapers (Boykoff, 2007). Thus, balanced  
128 reporting may be retreating, but contrarians have not necessarily vanished from the media. Painter  
129 and Gavin (2016) find that the British press quoted contrarians in every fifth article during the years  
130 2007 to 2011. Schmid-Petri et al. (2015) find that almost a third of articles in the US press contain  
131 contrarian voices. Have journalists therefore moved on to a one-sided promotion of denial of climate  
132 change, which would be proof of ideological bias, rather than adhere to professional logics such as  
133 the norm of balanced coverage?

134 A recent survey of journalists covering climate change in different countries found that most  
135 of them strongly agreed with the climate change consensus (Brüggemann and Engesser, 2014).  
136 Therefore, it seems that they quote contrarians despite being aware that their claims defy the  
137 findings of climate science. A much earlier US study identified a journalistic tendency to amplify  
138 outlier views and give 'mavericks' a forum: Dearing (1995) analyzed US newspaper coverage of three  
139 maverick science stories (e.g., propagating an alternative theory on the cause of AIDS). Our study  
140 follows his model of analyzing the content of coverage and then conducting a survey of the authors  
141 of the articles. Dearing found that the surveyed journalists were aware that the 'maverick scientists'  
142 did not represent credible science, yet the articles' neutral coverage of their views gave the  
143 mavericks credibility. Dearing explained this with news values such as conflict that attract larger  
144 audiences as well as a general sympathy for mavericks in US public culture, which values  
145 individualism expressed through outlier views (also see Gans (1979)).

146 Another trend in journalism should be considered for making sense of the finding that  
147 balanced coverage may be gone, but not so, the quoting of contrarian voices. Studies find a trend  
148 towards interpretive reporting among online science journalists (Fahy and Nisbet, 2011) and in  
149 political journalism in different Western countries (Esser and Umbricht, 2014). Hiles and Hinnant  
150 (2014) found a radically redefined understanding of objectivity among experienced climate  
151 journalists that goes beyond 'balanced coverage.' They found that while these specialist journalists  
152 still attempted to refrain from letting their biases influence their coverage, they followed "weight-of-  
153 evidence reporting" (Dunwoody, 2005) in which stories reflect scientific consensus and are "written  
154 with authority" (Hiles and Hinnant, 2014: 15), thereby distinguishing between views that represent  
155 valid, peer-reviewed science and those that represent outliers with no backing from scientific  
156 evidence or peers (Boykoff, 2011). Another qualitative interview study with science journalists in the  
157 United States confirms this trend: journalists claim that they want to go "beyond balance" and even  
158 ignore contrarian voices (Gibson et al., 2016).

159 Yet, whether these approaches are put into practice has not been comprehensively  
160 investigated with regards to different media types in different cultural contexts. Most studies focus  
161 on the US and British contexts or on the coverage of upmarket newspapers (Schäfer and Schlichting,  
162 2014). Grundmann and Scott (2014) also include France and Germany from 2000 to 2010 and a great  
163 number of newspapers using corpus linguistic methods. Their study shows that, overall, contrarians  
164 are much less prominent in media discourses than speakers who support the climate change  
165 consensus. They also show that countries consistently diverge on the salience of contrarians, with a  
166 much stronger entrenchment of contrarian voices in the United States. This is in line with findings  
167 from Painter and Ashe (2012), who also included quality papers from Brazil, China, France, and India  
168 in their analysis. They compared the coverage in 2007 and 2009/2010 during the UN Climate summit  
169 in Copenhagen and, at the same time, 'Climategate' (the pseudo scandal constructed around  
170 personal e-mails between climate researchers that were published by contrarian bloggers in order to  
171 discredit climate research, Holliman (2011)). Overall, these findings show that there is no linear  
172 decline in contrarianism in the news, but rather that specific events (or staged pseudo events like  
173 Climategate) provide 'media opportunity structures' (Adam et al., 2003) for contrarians to become  
174 salient voices in media coverage. This explains why Shehata and Hopmann (2012), who focused on  
175 media coverage between 1997 and 2007, did *not* find contrarians in the news. They studied UN  
176 climate conferences, where contrarians have not managed to play a significant political role. This was  
177 radically different in the context of the Climategate campaign: the content analysis of Painter and  
178 Ashe (2012) found that contrarian views occurred in every third article in the United States, followed  
179 by the United Kingdom, while contrarians played only a negligible role in all other countries.

180 Painter and Ashe also found that roughly the same number of articles raised doubts about  
181 climate change in right-leaning and left-leaning papers. The only difference was that right-leaning  
182 papers hosted contrarianism in their commentary pages, while these sources were *quoted* in the left-  
183 leaning newspapers. This confirms the influence of editorial bias on climate coverage: in right-leaning  
184 papers, it is part of the editorial opinion; in left-leaning papers, contrarianism is raised by external  
185 voices. Thus, past research has identified the salience of contrarianism and the evaluation of  
186 contrarians as an important case for studying the influence of both ideological biases (along the left-  
187 right spectrum) and journalistic norms (e.g., balance, news values). While the studies mentioned  
188 above have pushed the research in this area ahead, there are three main gaps in the literature.

189 The first concerns the role of contrarianism in post-Climategate coverage, after 2010.  
190 Climategate was an extraordinary moment of success of political spin, but it remains to be seen  
191 whether climate change denial retained a voice in transnational journalism afterwards. Grundmann  
192 and Stock (2014) extended their analysis to 2010 and show that after the peak of attention to  
193 contrarians, the levels declined, but remained somewhat higher than during earlier times. In Britain,  
194 the level of contrarianism in media coverage remained high in 2011 (Painter and Gavin, 2016).

195 Second, Painter and Ashe's finding that contrarians were equally prominent in right- and left-  
196 leaning papers raises the question whether (and how) these quotes were evaluated in the coverage.  
197 For example, it is not clear whether contrarians were mentioned in the context of how they continue  
198 to make unsubstantiated claims with no backing in climate science, whether they were balanced with  
199 other voices (as originally posited in the Boykoff and Boykoff study from 2004), or whether  
200 unbalanced contrarianism is occurring (as Painter and Gavin (2016) show for parts of the right-  
201 leaning press in Britain). In this regard, the study by Grundmann and Stock (2012) provides a first  
202 hint, as the term Climategate in their co-location analysis linked with the terms 'stolen' and 'hacked'  
203 in the US media, while the British media preferred 'leaked,' which indicates that journalists in  
204 different countries framed Climategate quite differently. This shows that analysis of the frequency of

205 reporting contrarian viewpoints needs to also include whether and how they were evaluated in the  
206 articles.

207 Third, it is unclear whether the quoting of contrarians is motivated by media logic through  
208 adherence to journalistic norms (such as balance or news values) or by ideological biases (such as  
209 genuine questioning of the validity of climate science). This can best be explored by connecting  
210 content analysis data with survey data (following the model introduced in Dearing (1995)).

211 This leads us to posit three *research questions*:

212 1. To what degree is the *climate change frame* challenged in international media coverage by  
213 expressing contrarian *viewpoints*?

214 2. How do journalists treat contrarians as *voices* in journalistic coverage (quotes and evaluations)?

215 3. How can (a) different degrees of challenging the climate change consensus and (b) ways of dealing  
216 with contrarians in journalistic coverage be explained?

### 217 3. Methods

218 This study pursues a *comprehensive* approach to analyzing climate-related content in the leading  
219 news media. It uses a comparative design that varies the contexts' content production and surveys  
220 the authors of the articles analyzed. The study includes all types of content (straight news reporting  
221 as well as other types of articles), looks at all kinds of contributors of news content (specialized  
222 science reporters as well as other authors), and examines articles published in both online and paper  
223 formats.

#### 224 3.1 Case selection and sampling

225 Due to the global scope of climate change and our interest in transnational patterns of climate  
226 coverage, we included journalists and their news stories from Germany, India, Switzerland, the  
227 United Kingdom, and the United States in our study. All five countries have high amounts of CO<sub>2</sub>  
228 emissions (either total or per capita), and are thus likely to feature vivid debates on climate change.  
229 Climate change reporting in the industrialized countries features varying degrees of contrarianism: it  
230 is relatively high in the United States, medium in the United Kingdom, and low in Germany,  
231 Switzerland, and India (Grundmann and Scott, 2014; Painter and Ashe, 2012). India is included as an  
232 exemplary emerging economy that debates climate change not in terms of contrarians vs. climate  
233 science but as a conflict between traditional CO<sub>2</sub> emitters and the emerging economies (Billett, 2010;  
234 Painter, 2011). We selected leading news outlets from different sectors of the media landscape in  
235 each country: two upmarket newspapers (preferably one right leaning and one left leaning), one  
236 mass-market or mid-market newspaper, one regional newspaper from a complementary  
237 metropolitan area, and one major online news outlet (Online Appendix Table A1 further explains the  
238 case selection). Our selection of news outlets was inspired by previous studies (Boykoff et al., 2016;  
239 Schmidt et al., 2013). Both print and online editions were included.

240 In order to match authors and their articles, the sampling started by identifying the authors  
241 of articles on climate change, including specialized journalists and those who occasionally wrote  
242 about the topic. Furthermore, the study focused not only on coverage centered around certain key  
243 events like Copenhagen and 'Climate Gate', but started later and spanned the time of routine  
244 coverage after these events (1 January 2011 – 31 December 2012). We used Google and the search  
245 string 'climate change' OR 'global warming' OR 'greenhouse effect' (and the equivalents in German).  
246 These search strings have been validated in previous studies (e.g. Schmidt et al., 2013). We

247 complemented the web search by including the print versions of the respective news outlets drawn  
248 from databases (LexisNexis and Factiva).

249 From this sample, we manually selected all articles that focused on climate change and  
250 disclosed author names or abbreviations. From the resulting list of names, we excluded all people  
251 who published less than two pertinent articles in order to eliminate those who only coincidentally  
252 mentioned climate change in one article. We tested the reliability of this author search procedure on  
253 a sub-sample consisting of the articles from one news outlet. Two student coders achieved a  
254 satisfactory agreement of 89%. The search generated a survey population of 170 climate journalists,  
255 who we invited by e-mail to participate in our bilingual (English and German) online survey (27  
256 September – 10 October 2012). After several reminders by e-mail and phone, a sample of 62  
257 journalists completed the questionnaire. The response rate of 36% can be considered satisfactory for  
258 a cross-national online survey of journalists. We matched the survey respondents with their articles  
259 (maximum of 30 articles per journalist), which resulted in a *core sample* of 747 articles.

260 From some outlets, no (or very few) journalists responded to the survey. For those news  
261 organizations, the sample was extended so that at least 30 articles from each outlet could be  
262 included in the analysis. In this way, an *extended sample* of 936 articles was generated that reflected  
263 the diversity of the journalistic output in 25 different news outlets in five countries. This sample will  
264 be used to describe and compare patterns of news content. The explanatory part connecting  
265 interviews and survey responses will have to be restricted to the core sample of the articles of  
266 journalists who had responded (N = 747) in the survey. In order to test whether there is a bias in the  
267 core sample, we compared the percentages for the key variable *IPCC index* that indicates a  
268 journalist's agreement with the climate change consensus and found no statistically significant  
269 difference between the smaller and the extended samples (index value of  $M = 0.62$  in the core  
270 sample, compared to  $M = 0.57$  in the extended sample).

271 The extended sample of the content analysis (N = 936) covered the years 2011 and 2012,  
272 which represents a period of modest and routine coverage of climate change. This time frame  
273 featured two UN climate summits, COP (Conference of the Parties of the UN Framework Convention  
274 on Climate Change) 17 and COP 18, two special IPCC reports, a couple of extreme weather events,  
275 such as a hot summer in the United States in 2011 and a hot spring in Europe in 2011, as well as  
276 hurricanes Irene and Katia. While the COPs received a substantial amount of coverage in our sample  
277 (18%), the special IPCC reports were largely ignored (1%), and weather events comprised 6% of the  
278 coverage. Among the most important news pegs were the publication of scientific studies (32%) and  
279 the actions of domestic governments (16%).

### 280 **3.2 Measures and coding**

281 **The IPCC view:** The survey measures challenges to the climate change consensus by asking  
282 journalists about the scientific validity of the following statements (on a scale from 1 = "scientifically  
283 untenable" to 5 = "scientifically well founded"):

- 284 1. Global warming: The average global temperature has been rising for about 150 years.
- 285 2. Anthropogenity: Global warming has been largely caused by humans through CO<sub>2</sub>  
286 emissions and other greenhouse gases.
- 287 3. Risks: The impact of global warming will most likely create major problems for our global  
288 ecosystem.
- 289 4. Emission reduction: Humankind must strongly reduce CO<sub>2</sub> emissions in order to limit  
290 future global warming.

291 In the content analysis, we coded whether any of these statements was explicitly  
292 ‘challenged’ (= -1), ‘balanced/not mentioned’ (= 0), or ‘mentioned/supported’ (= 1). Mentioning  
293 ‘global warming’ without any challenges or further qualification was coded as support for the claim  
294 that the earth is warming. However, ‘balanced’ was almost never coded, as less than a handful of  
295 articles openly debated these statements. The four items were averaged into a formative index (*IPCC*  
296 *index*).

297 **Journalistic treatment of contrarians:** Journalists may ignore, mention, quote, or evaluate  
298 contrarian voices in their coverage. Evaluative contextualization could, for example, call into question  
299 or affirm the scientific expertise and authority of contrarians. These different journalistic treatments  
300 of contrarians were measured in both the survey and content analysis. The survey asked whether  
301 voices that challenge the four statements from the IPCC view should be ignored or given equal voice  
302 with other actors in the climate debate. The content analysis coded whether contrarian voices  
303 (‘skeptics’) were mentioned and/or quoted, and whether they were contextualized positively,  
304 negatively, or in a ‘balanced’ way.

305 The coding was conducted by a team of six coders. The reliability test was based on a  
306 randomized sample of 57 articles using the standardized Lotus reliability coefficient, which is  
307 adjusted by chance (for a discussion of the merits of this measure as compared to other coefficients,  
308 see Fretwurst, 2015). After a first reliability test failed to generate satisfactory results, the codebook  
309 was further simplified and elaborated, and the coders were trained for three additional weeks. The  
310 second test (with new articles) provided satisfactory results (see Online Appendix Table A2).

## 311 4. Findings

### 312 4.1 Challenges to the anthropogenic climate change frame

313 The IPCC view (climate change consensus) is widely shared across countries and different kinds of  
314 media outlets. Figure 1 shows that the four statements that constitute our operationalization of the  
315 IPCC view are rarely challenged: in only 2–4% of the articles. Yet, often they are not explicitly  
316 mentioned – except for the process of warming, which is already indicated in the term ‘global  
317 warming.’ The strongly overlapping confidence intervals in Figure 1 indicate that there is no  
318 significant difference between the degrees to which the different statements are challenged, and  
319 hence between the different kinds of contrarianism. Transnational climate coverage clearly conveys  
320 the climate change consensus. Climate change denial occurs only in niches that will be explored  
321 below in more detail.

322 [Insert Figure 1 here].

### 323 4.2 Contextualization of contrarians

324 The paradox of climate coverage is that although climate change denial has almost vanished from the  
325 coverage of most leading news outlets, contrarians are still being mentioned or quoted in almost  
326 every fifth article (see Figure 2) – which is significantly more often than the IPCC is quoted. Yet, the  
327 contextualization of contrarians and the IPCC differs: while the IPCC is mentioned or quoted in a  
328 neutral tone (57 percent of articles in which it is mentioned or quoted, see Figure 3), more than 69%  
329 of the articles that mention or quote contrarians also contextualize them in a negative way.

330 [Insert Figure 2 and 3 here].

331 The negative evaluation of contrarians co-occurs with quoting them: Three-fourths of the  
332 articles that contained a negative evaluation of contrarians also quoted them (see Figure 4). Yet  
333 almost three-fourths of the very few articles (N = 11) that positively depicted the contrarians did not



334 include a quotation. This means that journalists do not necessarily quote contrarians to legitimize  
335 them or provide them with a public platform; they often do so to debunk contrarians. This strategy  
336 may be called *dismissive quotation*. Journalists who support the contrarians tend to refrain from  
337 quoting them. We suggest to label this practice *protective omission*. To provide an illustrative  
338 example of a dismissive quotation, we might cite a *Guardian Blog* post (from May 2, 2012) that  
339 provides a direct quote from a contrarian after explaining that 600 MPs had voted for a climate-  
340 related bill, against three opponents: “Conservative MP Peter Lilley, one of the lonely trio who voted  
341 against the climate change act, told the audience: ‘I am the token denialist, a suitable case for  
342 treatment for deviating from the Stalinist line.’” Further down, the article explains: “The sceptics are  
343 a fringe within a fringe. Another sceptic, Stuart Wheeler, stood up to say there had been no warming  
344 for 15 years (yawn) and that the costs of climate action were too high and then walked out,  
345 uninterested in further debate.”<sup>1</sup>

346 [Insert Figure 4 here].

347 These broader transnational patterns may cloud important differences among climate  
348 journalists that can be explained by national, organizational (media outlet), or individual (climate  
349 contrarian attitude) contexts. Identifying content differences that run along contextual differences  
350 helps us identify the circumstances under which the IPCC view is challenged and contrarians are  
351 quoted.

### 352 **4.3 National bias**

353 The analysis reveals that the British media outlets are significantly more contrarian than those from  
354 all other countries in the sample (Figures 5 and 6). Probably in the context of the debate about the  
355 ‘hiatus,’ even the most basic statement (that it is indeed getting warmer) is contested in 16% of all  
356 British articles in the sample. Coverage in the leading news outlets selected for our analysis does not  
357 simply mirror the degree of public contrarianism as measured in surveys for the respective countries:  
358 the US media in our sample are not significantly more contrarian than media outlets from India,  
359 Switzerland, and Germany. As expected based on the findings from other studies (Billett, 2010;  
360 Painter, 2011), the Indian media stand out due to a total lack of challenge of the four IPCC  
361 statements. The question of whether anthropogenic climate change is a serious risk seems to be  
362 uncontested in India. In our data, this results in low values on challenges, as well as a comparatively  
363 low *IPCC index* value, as there is also a lack of explicit support for the four IPCC consensus statements  
364 as well.

365 [Insert Figure 5 and 6 here].

366 Of the countries studied, the British and US media most heavily quote contrarian voices (in  
367 25% of the British and 17% of the US articles), and these are clearly negatively evaluated. The  
368 standard deviation of the IPCC index values is considerably higher for the data from Britain than for  
369 the other countries, which indicates a polarized debate with different kinds of coverage by different  
370 news outlets and journalists.

### 371 **4.4 Organizational bias**

372 These findings about country differences need to be refined by looking at the level of media outlets  
373 and even individual journalists: a single columnist for the *Daily Telegraph* (Christopher Booker) wrote  
374 48% of the 77 UK articles that challenged the basic assumptions of anthropogenic climate change.

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<sup>1</sup> URL: <https://www.theguardian.com/environment/damian-carrington-blog/2012/may/02/climate-change-sceptic-right-wing> (last accessed: 17.11.2016)

375 Other individuals in our sample consistently doubt aspects of the climate change consensus, such as  
376 the Danish economist Bjørn Lomborg and the former German politician Fritz Vahrenholt. They were  
377 allowed to raise their doubts in guest contributions to the *Wall Street Journal* and the German  
378 tabloid *BILD Zeitung*, respectively. Yet, in contrast to Booker, they are not regular columnists of these  
379 outlets. Apart from the *Daily Telegraph*, the *Wall Street Journal*, and the *BILD Zeitung*, only the *SUN*  
380 and the *Berner Zeitung* feature more than 10% of climate-related articles that challenge the climate  
381 change consensus. It should also be mentioned that almost all of the popular and regional  
382 newspapers have only very scarce coverage of climate change: a total of about a dozen articles  
383 published over the course of roughly 18 months. Organizational factors thus not only impact bias but,  
384 perhaps most importantly, the degree of attention that is paid to climate change.

385 Almost all of the outlets with a substantial share of contrarianism (e.g., *Daily Telegraph*, *Wall*  
386 *Street Journal*) have a right-leaning editorial policy. In order to further substantiate this finding, we  
387 explicitly compared left-leaning and right-leaning upmarket newspapers (Figures 7 and 8). The  
388 analysis confirms the pattern found above: right-leaning papers challenge climate change  
389 significantly more often, but left-leaning papers quote contrarians more often, and clearly evaluate  
390 them negatively.

391 [Insert Figure 7 and 8 here].

#### 392 **4.5 Individual bias**

393 Finally, the case of Christopher Booker illustrates the influence of individual authors and their  
394 subjective interpretations of climate change. Brüggemann and Engesser (2014) have shown that  
395 there is a core of what they call ‘prolific writers’ that contributes two-thirds of the climate coverage  
396 across different kinds of outlets, while the rest of the coverage is produced by a multitude of  
397 journalists who all write only occasionally on this topic. Other studies have also shown that expert  
398 science writers have a particularly high degree of individual editorial freedom (Dunwoody, 1980). In  
399 the case of Booker from the *Daily Telegraph*, he does not enjoy particular freedom due to his  
400 expertise on the science beat, but instead as a well-known columnist who caters to a valuable  
401 audience of like-minded right-leaning readers. In order to test whether journalists’ personal  
402 preferences translate into individual patterns of writing about climate change, we correlated their  
403 interpretations (as articulated in the survey) with the aggregate bias of their articles. Table 1 shows  
404 that this is clearly the case: there are strong and statistically significant correlations between the *IPCC*  
405 *index* as drawn from the survey for each journalist and the index drawn from their writing. The  
406 survey statement “climate skeptics are important voices in the debate” also translates into a greater  
407 tendency to positively evaluate contrarian speakers.

408 [Insert Table 1 here].

409 It is interesting to note that statements about whether contrarians should be excluded or  
410 have equal voice do *not* translate into more or less quoting of contrarians. Journalists who agree with  
411 the statement that contrarians should *not* be given the chance to voice their opinions seem even  
412 more inclined to quote them, while journalists who demand equal voice for contrarians do *not* quote  
413 them more often. While neither correlation is statistically significant, they are still highly plausible in  
414 light of the journalistic practices identified above: journalists with a negative attitude towards  
415 climate contrarians quote them in their articles, but only in order to dismiss them (dismissive  
416 quotation), while journalists who think favorably of climate contrarians support their arguments but  
417 avoid quoting them (protective omission).

#### 418 **5. Discussion**

419 These findings produce a nuanced picture of how journalistic norms and biases interact in producing  
420 climate coverage. Our findings advance the state of research in four ways.

421 First, the analysis shows that the interpretive community of climate journalists in different  
422 countries found in a prior survey of journalists (Brüggemann and Engesser, 2014) clearly also shapes  
423 the coverage across different news outlets and national contexts. The climate change consensus is  
424 the established master frame in the climate debate as represented in leading media outlets in  
425 different countries. ‘Climategate’ and the failure to reach a global climate agreement in Copenhagen  
426 have not led to climate coverage that continuously doubts the existence of anthropogenic climate  
427 change, or the risks associated with it and the need to reduce emissions. Rather, the failure of  
428 Copenhagen – combined, probably, with the effects of cuts in the number of science journalists – has  
429 led to reduced coverage after 2010, as the continuous monitoring of climate coverage shows  
430 (Boykoff et al., 2016). Our study has focused on this period of routine, low-profile coverage of  
431 climate change, mostly provided by expert climate, science or environment writers. The coverage  
432 clearly illustrates the scientific consensus surrounding the basic understanding of climate change.  
433 This is also likely to reflect a learning process among climate journalists after (at the time of the data  
434 collection in 2011 and 2012) 15 UN climate summits and four rounds of IPCC reports. In contrast to  
435 earlier studies (Wilson, 2000), most journalists are aware of the broad consensus about the basics of  
436 climate change as represented in our operationalization of the climate change consensus.

437 Second, this study refines our understanding of how contrarians get into the news despite  
438 this consensus that is shared by both journalists and scientists. Our findings indicate that the norm of  
439 balance can no longer be regarded as the prime explanation of the salience of contrarians in media  
440 coverage. We find that contrarians are still, considering their fringe position in scientific discourse,  
441 overrepresented in media coverage, particularly in the United States and Britain. Yet, this is not a  
442 sign of adherence to the norm of balance. Balanced coverage of a ‘he said/she said’ style has been  
443 replaced by an active contextualization and evaluation of contrarian voices, e.g., by pointing out their  
444 lack of expertise in climate science. Quotes of contrarians are paired with a dismissal of their stance  
445 on climate change. This explains why recent studies (e.g. Painter and Ashe, 2012) have found equal  
446 levels of salience of contrarians mentioned in left- and right-leaning papers. We confirm this finding  
447 and expand on its explanation: journalists who are themselves contrarian do not quote contrarians as  
448 ‘opportunistic witnesses’ (Hagen, 1993) in order to hide their own opinions. Past theorizing would also  
449 assume that journalists legitimize certain actors by quoting them (Gamson and Wolfsfeld, 1993).  
450 With regards to contrarians, we instead find *dismissive quotes* and *protective omissions* – two  
451 variants of the repository of journalistic practices that have been neglected in past theorizing.

452 Comparing our findings to the earlier studies by Boykoff and others leads us to posit a shift in  
453 journalistic norms from ‘objective/balanced’ journalism towards interpretive journalism. Evidence of  
454 this trend has also been provided for political reporting in different Western countries (Esser and  
455 Umbricht, 2014). Brüggemann and Engesser’s (2014) survey also found that 70% of climate  
456 journalists said they did not want to ignore contrarian voices but to critically contextualize them. By  
457 connecting survey and content analysis, our study shows that these intentions articulated in surveys  
458 and interviews are put into practice.

459 The negative contextualization of contrarians, particularly in outlets like the *Huffington Post*  
460 and the *Guardian*, takes the form of a news narrative about climate change deniers who are part of a  
461 professionally organized lobbying effort (‘denial machine’ (Dunlap and MacCright, 2010)) that is  
462 ultimately directed against any restrictive regulations or laws to fight climate change. This narrative  
463 can be seen as a product of interpretive journalism, but it can also be explained by news value  
464 theory: the story provides conflict and negativity, and thereby attracts attention. Media logics such

465 as the rise of interpretive journalism and the continuing adherence to news values thus converge to  
466 explain the enduring salience of contrarians in coverage by journalists who are fully aware of the  
467 basic scientific agreement concerning anthropogenic climate change.

468 Third, niches of denial persist. By comparing the national, organizational, and individual  
469 levels, we can show in which contexts the continuous denial of anthropogenic climate change is  
470 institutionalized. It is *not only* a certain national-political context that matters; otherwise, we would  
471 have found more contrarianism in the leading US print and online news outlets. Nor is it only the  
472 editorial line of right-leaning news outlets; otherwise there would be more denial in right-leaning  
473 papers like the German *FAZ*. It is also *not only* the contrarian attitude of a small number of  
474 journalists. Our study finds evidence of the explanatory power of all three levels, but they only  
475 become fully effective when combined in a certain way to provide the necessary and sufficient  
476 conditions for publishing denial: contrarian authors, in a right-leaning medium, in a country with elite  
477 voices, and lobbyists who back the denial of climate change. This *constellation of conditions* is an  
478 important explanation of the unique volume of contrarianism published in the British *Daily Telegraph*  
479 by a single columnist. We show that a single journalist can make a difference, *if* he or she works in a  
480 certain editorial and national context providing the discursive opportunity for denial. This case also  
481 illustrates how ideological bias at different levels of influence shapes the news: a writer with  
482 personal doubts about climate change, in a newsroom with a certain ideological leaning, and a wider  
483 discourse culture in which denial of climate change is part of the repertoire. It is also interesting that  
484 the news outlets from India in the sample contained no challenges to the IPCC view; the debate there  
485 seems to focus on completely different issues, which deserves further analysis.

486 Finally, there is a specific pattern of polarized debate in the Anglo-Saxon countries that is, in  
487 our sample, most clearly shown in the British media outlets analyzed. One British media outlet (the  
488 *Daily Telegraph*, led by a single columnist) seems to be the stronghold of climate denial. However,  
489 another British media outlet, the *Guardian*, features frequent dismissive quoting of contrarians. The  
490 BBC does not challenge the IPCC view, and rarely quotes contrarian voices. Thus the private media in  
491 Britain engage in an ever more polarized debate, while the public news outlet tries to defend its  
492 neutrality by abstaining from this part of the debate.

## 493 6. Conclusion

494 Our study has contributed to both climate communication and journalism studies as the first to  
495 combine a survey of climate journalists from different media and national backgrounds with an  
496 analysis of their articles. Its descriptive section has shown that a transnational interpretive  
497 community among climate journalists along the lines of climate change consensus translates into  
498 media coverage, but that journalists still give substantial media attention to contrarians. We explain  
499 this paradox using a model of interacting media logics and biases at the individual author, news  
500 outlet, and country levels. We have found that journalistic practices as part of media logic are  
501 evolving from objective/balanced towards more interpretive journalism. The power of news values  
502 such as conflict to shape climate coverage remains the same.

503 The implications of the resulting patterns of media coverage with regards to contributing to a  
504 democratic public sphere – and thus a constructive debate on climate change – are unclear.  
505 Democratic theory calls for a journalistic watchdog, and complex issues like climate change call for  
506 more contextualization than is provided in the traditional model of objective, balanced journalism.  
507 Interpretive journalism may thus be welcomed from this normative perspective, because it provides  
508 a better base for creating public understanding of complex issues like climate change and climate  
509 politics. It can be viewed as part of the professional duty of journalists to provide “weight-of-  
510 evidence reporting” (Dunwoody, 2005) and therefore contextualize contrarian voices. The good news

511 arising from this study is that *contextualized reporting* is moving closer to what is widely understood  
512 as a consensus around the basics of climate change: journalism can be blamed less for confusing the  
513 public.

514 Yet, the fixation on the clash between contrarians and climate science may crowd out more  
515 relevant debates related to climate change policy-making and climate science. This narrative may  
516 entertain partisan audiences on both sides of the political spectrum, but it also polarizes the debate.  
517 A more constructive turn would be to ignore the contrarians and look for new narratives: for  
518 example, journalists could hold politicians accountable to their public pledges given at the recent  
519 climate summit (COP-21) in Paris by investigating the national implementation of promises to reduce  
520 CO<sub>2</sub> emissions. It is a challenge for journalists to search for new ways to frame climate change, and a  
521 challenge for researchers to detect these new emerging narratives in order to provide a more  
522 nuanced analysis of climate debates. Both journalists and media scholars need to look for new  
523 dimensions in the debate. One step in this direction is the framework offered by Corry and  
524 Jørgensen, who map the climate policy debate by taking into account the perception of the climate  
525 problem as more or less “wicked” and the preferred solutions that can rely on a more individualist or  
526 holistic framework (Corry and Jørgensen, 2015).

527 Further implications for future research stem from both the findings and the limits of our  
528 study. Content analyses need to go beyond counting who gets a voice to focus on how (e.g.,  
529 contrarian) voices are contextualized. Future content analysis also needs to go beyond coding  
530 positive/negative evaluations as we do: this may even be done through automated content analysis.  
531 Yet, the results need to be complemented by deeper qualitative analyses that identify how exactly  
532 different voices are contextualized. Our findings also emphasize the importance of editorial policies,  
533 and thus of studying more than one news outlet per country and making a more conscious choice of  
534 which media outlets to study. Even though our study has gone beyond focusing on upmarket  
535 newspapers, it has still neglected outlets like Fox News (Feldman et al., 2011) or US talk radio  
536 stations, which are likely to host more denialism than those included here. This is why the US media,  
537 in our sample, seems less contrarian than British media. Our study may inspire future research that  
538 combines content analyses with interviews of the authors of the articles. Yet, the current study also  
539 reveals a limitation of this approach: journalists’ willingness to participate in a survey. Finally,  
540 analytically, our results remind us that individual, organizational, and national influences on media  
541 content should not be regarded as mutually exclusive. Also, biases and professional logics are not  
542 alternative explanations for journalistic practices. These different factors interact and complement  
543 each other to explain the practices observed in climate journalism.

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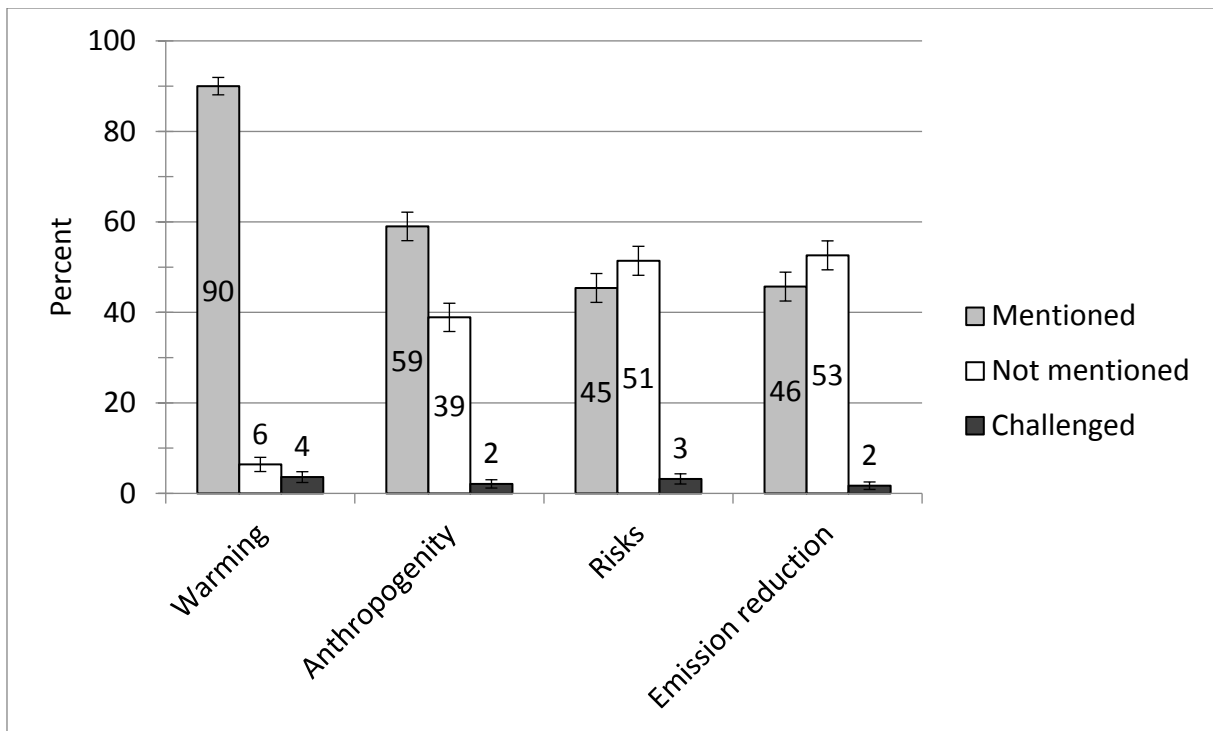
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690 Figure 1: Agreement with the IPCC View across Countries and News Outlets



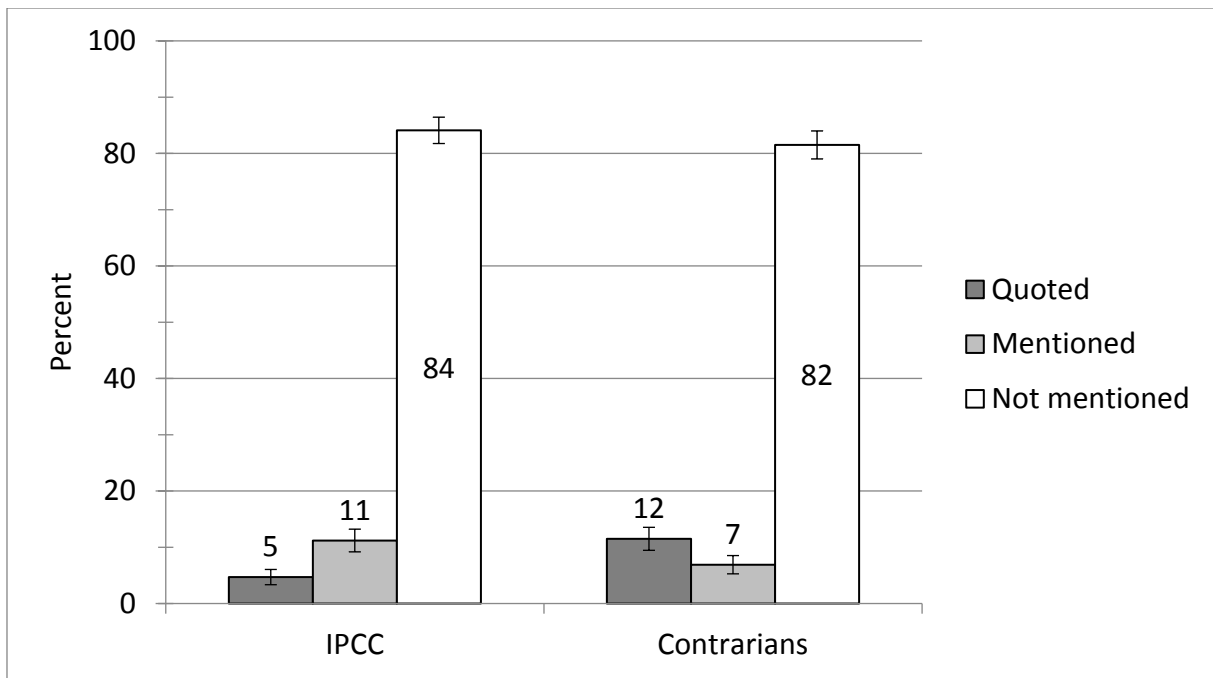
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692 Note: N = 936 articles (CH, D, UK, US, IN; 1 January 2011 – 31 December 2012)

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695 Figure 2: *Saliency of the IPCC and Contrarians in Media Coverage*



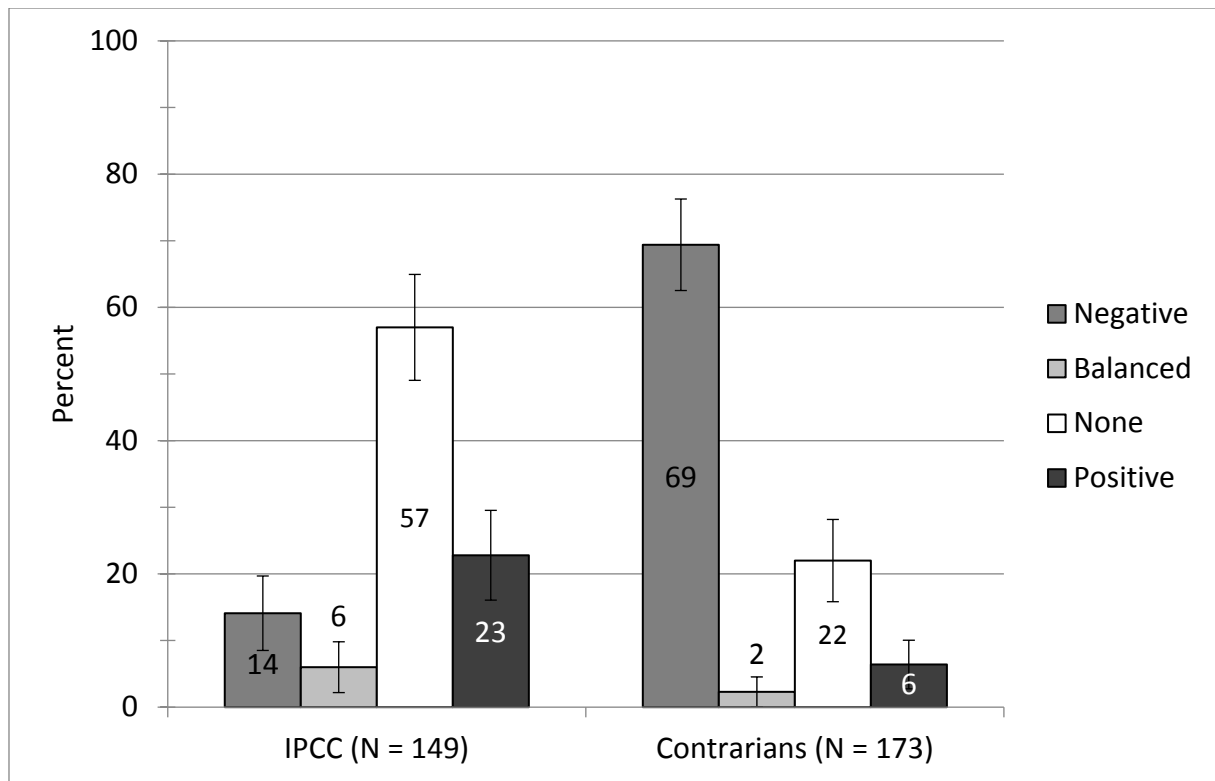
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697 *Note: N = 936 articles (CH, D, UK, US, IN; 1 January 2011 – 31 December 2012)*

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700 Figure 3: Evaluation of the IPCC and Contrarians in Media Coverage



701

702 Note: 149 articles mention/quote the IPCC; 173 articles mention/quote contrarians

703

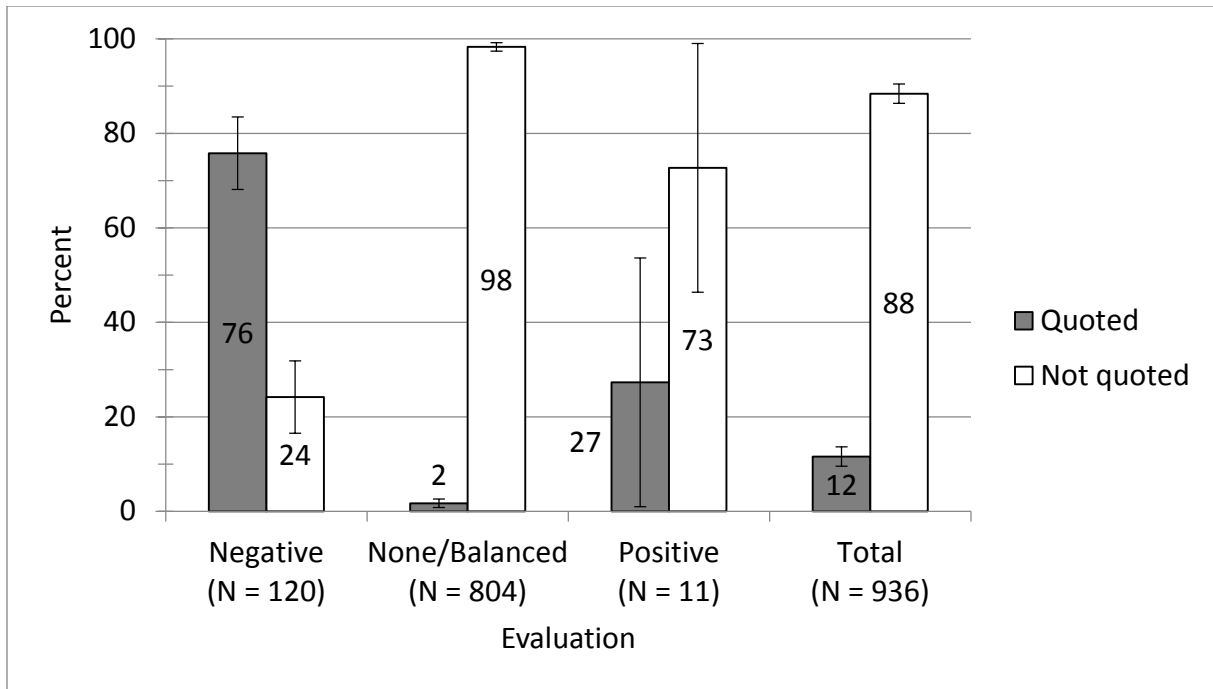
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708 Figure 4: Quotation and Evaluation of Contrarians in Media Coverage

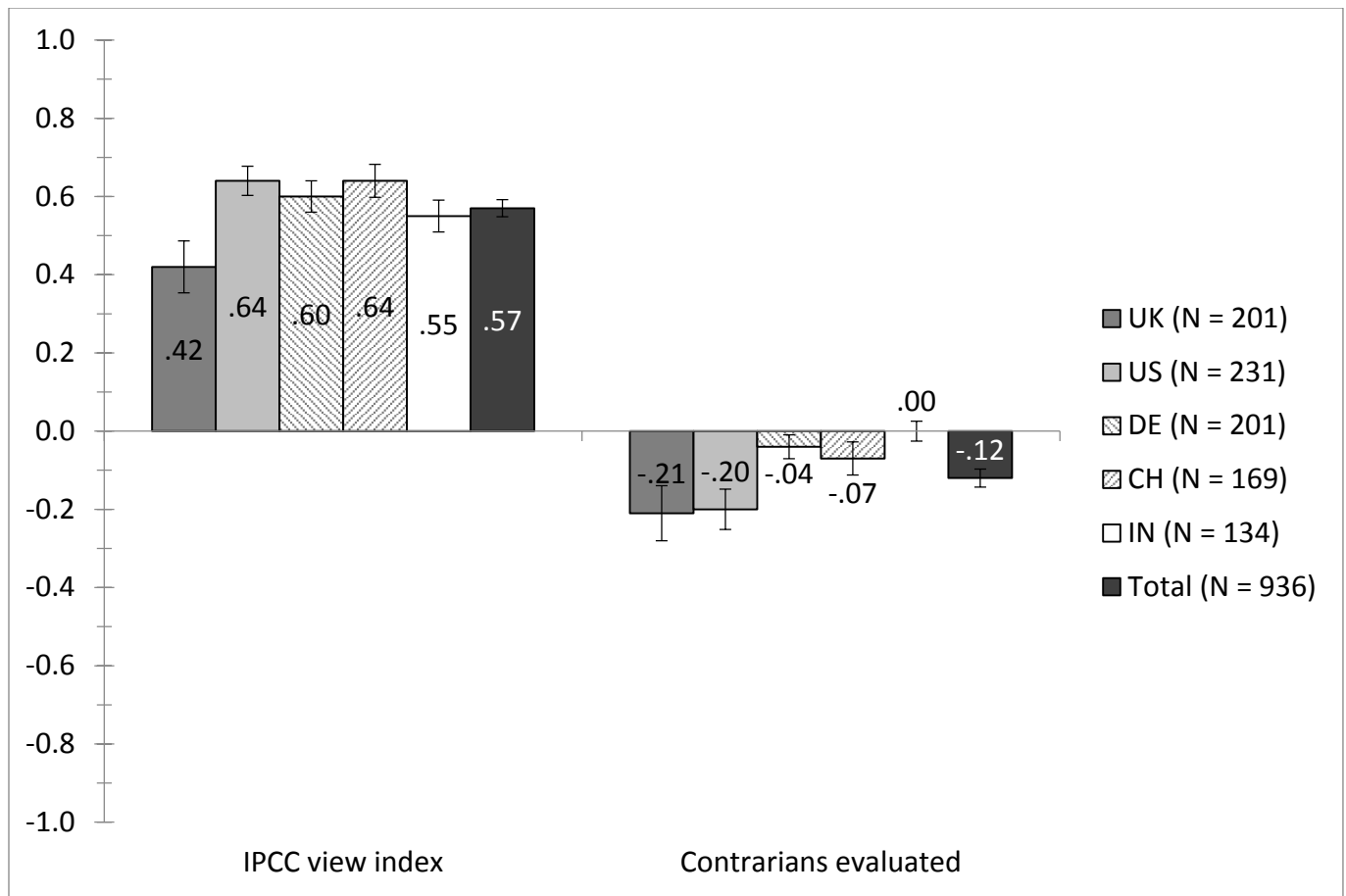


709

710 *Note: "None/Balanced" includes only four cases of balanced reporting. There is a significant negative*  
 711 *relation between quotation and evaluation:  $\chi^2 (2, N = 935) = 563.74, p < 0.000$*

712

713 Figure 5: IPCC view and Evaluation of Contrarians by Country



714

715 Note: IPCC view index: average of the affirmations (1), challenges (-1) and neutral (0) journalistic  
 716 stances towards the four statements that comprise the climate change frame; Contrarians evaluated:  
 717 average of the positive (1), negative (-1), or neutral (0) stances towards contrarians.

718

719

Figure 6: Challenges to IPCC view and Quotations of Contrarians by Country

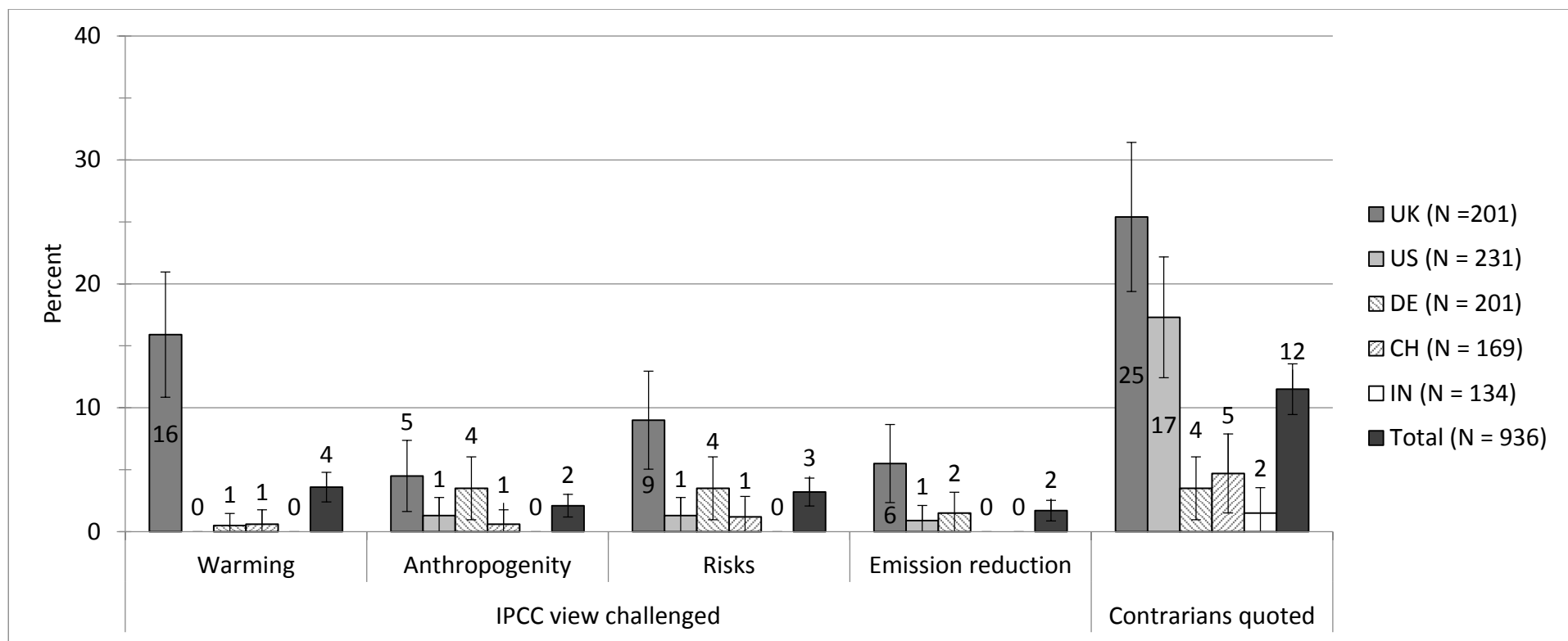
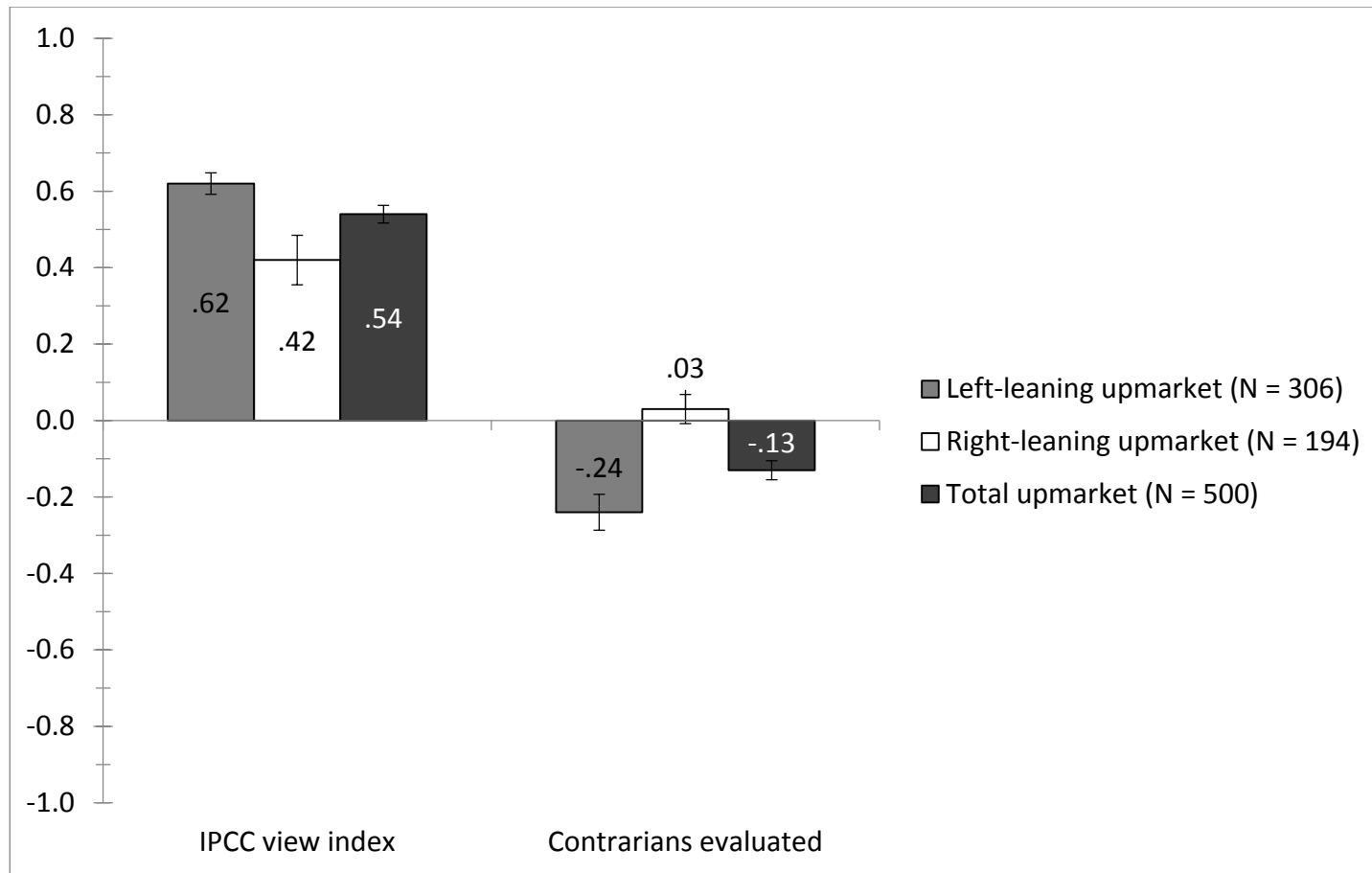


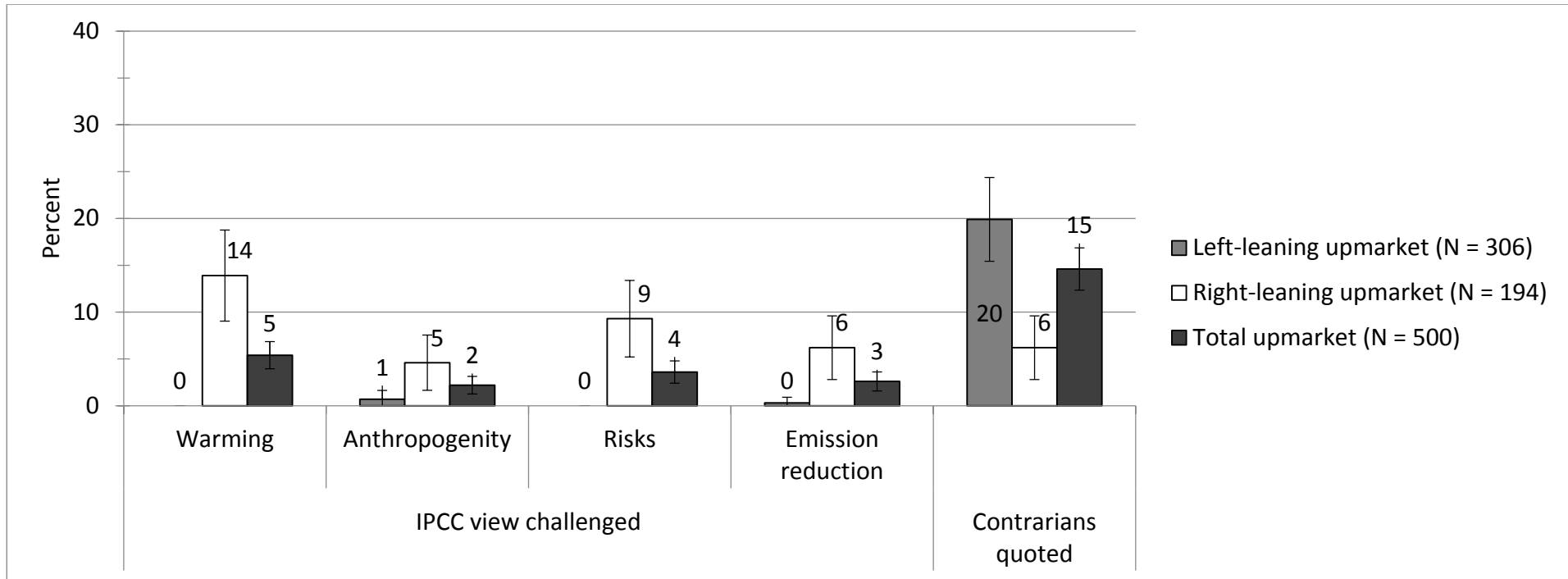
Figure 7: IPCC view and Evaluation of Contrarians by Political Slant of Upmarket Newspapers



Note: Left-leaning: *Tages-Anzeiger*, *SZ*, *Hindu*, *Guardian*, *NYT*; right-leaning: *NZZ*, *FAZ*, *Hindustan Times*, *Daily Telegraph*, *WSJ*



Figure 8: Challenges to IPCC view and Quotations of Contrarians by Political Slant of Upmarket Newspapers



Note: Left-leaning: *Tages-Anzeiger*, *SZ*, *Hindu*, *Guardian*, *NYT*; right-leaning: *NZZ*, *FAZ*, *Hindustan Times*, *Daily Telegraph*, *WSJ*

Table 1: *Correlation between Journalists' Attitudes and the Content of their Articles*

Survey responses of journalists	Content analysis of their articles	Pearson's <i>r</i>	<i>p</i>
IPCC view index			
Agreement with / challenge of four statements: (1) warming, (2) anthropogenity, (3) risks, (4) emission reduction	Agreement with / challenge of four statements: (1) warming, (2) anthropogenity, (3) risks, (4) emission reduction	.49	.000
Evaluation of contrarians			
Agreement with statement ("climate skeptics are important voices in the debate")	Evaluation of contrarians	.26	.042
Journalistic treatment of contrarians: "Contrarians should...			
... <i>not</i> be given much of chance to make their points"	Quotation of contrarians	.14	.280
	Evaluation of contrarians	-.27	.039
...be given the chance... <i>as extensively as others</i> "	Quotation of contrarians	-.19	.149
	Evaluation of contrarians	.29	.039

*N* = 62 journalists (correlated with the aggregated averages of the content patterns in their 747 articles related to climate change)

**Online Appendix (Brüggemann, M. / Engesser, S.: Beyond False Balance: How Interpretive Journalism Shapes Media Coverage of Climate Change)**

Table A1: Sampling by Countries and News Outlets

Market segment	Country				
	CH	DE	IN	UK	US
Upmarket newspaper	<i>NZZ</i> (right leaning)	<i>FAZ</i> (right leaning)	<i>Hindustan Times</i> (centrist)	<i>Daily Telegraph</i> (right leaning)	<i>WSJ</i> (right leaning)
	<i>Tages-Anzeiger</i> (left leaning)	<i>SZ</i> (left leaning)	<i>Indian Express</i> (centrist)	<i>Guardian</i> (left leaning)	<i>NYT</i> (left leaning)
Mass-/midmarket newspaper	<i>Blick</i> (centrist)	<i>BILD</i> (right leaning)	<i>MidDay</i> (left leaning)	<i>The Sun</i> (right leaning)	<i>USA Today</i> (centrist)
Regional newspaper	<i>Berner Zeitung</i> (centrist)	<i>Berliner Zeitung</i> (left leaning)	<i>Hindu</i> (left leaning)	<i>Manchester Evening News</i> (left leaning)	<i>LA Times</i> (left leaning)
Major online news outlets	News.ch	<i>Spiegel Online</i> (left leaning)	<i>Times of India</i> (centrist)	BBC News	Huffington Post (left leaning)
<i>N</i> = 936	169	201	134	201	231

*Note:* With this case selection, we aimed to represent each country's journalistic print and online media landscape and to compare functionally equivalent news outlets (Wirth, Kolb 2004) across countries. We selected outlets that can be considered leaders in terms of prestige and audience reach in each market segment. The regional newspapers selected are based in another metropolitan area than the upmarket papers selected. While they have a clear regional base, they are not necessarily limited in geographic scope to this area. In the case of India, we were restricted to English-language news outlets. Outlets like the *Guardian* and the *New York Times* may also be regarded as global players, yet they are also influenced by the journalism culture of their country and reflect the specifics of the national debate about climate change. The *Times of India* is an upmarket newspaper but is also widely regarded as the country's leading online news outlet. For audience reach, see Olmstead et al. (2011) and WAN (2010).

We included one right-leaning and one left-leaning upmarket newspaper in every country. In India, only the *Hindustan Times* could be clearly classified as left leaning. We sampled the paper as regional because it comes from Southern Chennai. For the comparative analysis of right- and left-leaning outlets, we used the upmarket newspapers in each country. For India we included the *Hindu* and the *Hindustan Times*. For the BBC and News.ch we did not assign political leanings in the table above as the BBC is legally bound to be impartial and balanced, and News.ch heavily relies on relatively impartial news agency material. For the political leanings of the other outlets, see Gentzkow and Shapiro (2010), Painter (2013), and Schmidt and Schäfer (2015). Political leanings were furthermore assigned after consultation with country experts for the respective countries.

Table A2: Reliability Test Results

Category	Item	S-Lotus (adjusted by chance)	Pearson's <i>r</i>
IPCC view	Warming	0.89	
	Anthropogenity	0.75	
	Risks	0.75	
	Emission reduction	0.80	
	IPCC view index <sup>a</sup>		0.86
Actor mentioning <sup>b</sup>	IPCC	0.98	
	Contrarians	0.89	
Actor evaluation <sup>c</sup>	IPCC	0.97	
	Contrarians	0.90	

Note: <sup>a</sup>Average index of the four respective IPCC view items; <sup>b</sup>Scale: 0 = "not mentioned," 1 = "mentioned," 2 = "quoted/several mentions," 3 = "quoted at length"; <sup>c</sup>Scale: -1 = "negative," 0 = "not mentioned"/"balanced," to 1 = "positive"

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